PHILIP MORRIS, INC.'S
NORTH AMERICAN TOBACCO COMPANY COMPETITORS
AND THEIR SUBSIDIARIES

AMERICAN BRANDS INC. (formerly American Tobacco Co.)

Subsidiary	Product/Service
ABCO Inc.	solid waste incineration
Acme Visible Records, Inc. -	storage and retrieval systems
Achushnet Co. -	**TITLEIST** golf balls, other golf products and equipment, **PINNACLE** products, **FOOT-JOY**, Inc. - golf shoes, gloves street shoes and footwear for other sports
Beam (James B.) Distilling -	**JIM BEAM** bourbon whiskey **BEAM'S CHOICE** bourbon whiskey **NATIONAL DISTILLERS AND CHEMICAL CO.**
*Buckingham Corp. -	importers of **CUTTY SARK** scotch
Case (W.R.) & Sons Cutlery	
Franklin Life Insurance -	individual insurance policies - life, home, auto, etc.
Gallaher - a tobacco unit -	**B&H SPECIAL FILTER** **SILK CUT** **OLD HOLBORN**
Golden Belt Manufacturing Co. -	foil laminating operation
Jergens (Andrew) -	**JERGENS** soaps and lotions, **GEE, YOUR HAIR SMELLS TERRIFIC** shampoo and conditioner, **BARBIE** toiletries for children, **NATURE SCENTS** soap, **WOODBURY** soap
Marvel Lighting Co. -	incandescent and fluorescent lamps
Master Lock Co.	
National Distillers and Chemical Corp.	
MCM Products Inc. -	cutlery, electrical and incandescent lights, office and auto repair products
Pinkerton's Inc. -	security service

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Southland Life Insurance Co. -	group and individual insurance policies - life, health and disability
Sunshine Biscuits -	cookies and crackers - CHEEZITS, HI HO, KRISPY, HIDROX
Swingline -	staplers, fastening tools, chemical adhesives, specialty items for the automotive industry and industrial fastening devices
Wilson Jones Co. -	business books

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BROWN & WILLIAMSON INDUSTRIES (formerly Brown & Williamson Tobacco Corp.)

Subsidiary	Product/Service
Aleutian King Crab -	largest processor of Alaskan crab meat
*Gimbels -	department stores
*Kohl Corp. -	a supermarket, drugstore, bakery, department store, liquor and thrift store chain in Wisconsin and Illinois
Saks-Fifth Avenue -	department stores
Sea Pass -	frozen seafood plant
*Vita Foods -	packer and importer of gourmet foods including caviar, sardines, kosher foods, maraschino cherries.

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IMASCO LTD. (formerly Imperial Tobacco Co. of Canada)

Subsidiary	Product/Service
Burger Chef	
Fast Food Merchandiser's Inc.	
Hardees	
Imperial Tobacco Products -	cigarettes and cigars - DuMAURIER PLAYERS
Koffler Stores -	drugstores and drycleaning outlets
People's Drug Stores	
*Progresso -	PROGRESSO frozen and canned foods
Shopper's Drug Mart -	Canadian based drugstore chain

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*LIGGETT GROUP, INC. (formerly a division of Grand Metropolitan Ltd.)

Subsidiary	Product/Service
Allen Products -	ALPO dog food, biscuit snacks for dogs - LIV-A-SNAPS, BEEF-SNAPS, CHICK-N-SNAPS
*Austin-Nichols -	importer, bottler, rectifier and distributer of alcholic beverages - WILD TURKEY bourbon whiskey, GRANT'S Scotch whiskey, METAXA Greek brandy, CAMPARI Italian apertif, and others
*Brite Industries, Inc. -	watchbands
Carillon Importers, Ltd. -	import GRAND MARNIER, BOMBAY gin, BOMBAY vermouth and a variety of wines, brandies and cordials
Earl Grissmer -	BLUE LUSTRE household cleaning products - carpet shampoo, furniture polish, upholstery cleaner, vacuum cleaner bags, glass cleaner
Eilebrecht Zigaretten -	W. German cigarettes and cigars
Leach Industries, Inc. -	wholesale liquor distributor
Mercury Mills -	prepackaged room-sized rugs sold in major retail stores
*National Oats, Inc. -	packaged cereals - CREAM OF OATS, INSTANT CREAM OF OATS, 3 MINUTE CEREALS, 3 MINUTE POPCORN, CORNCO animal foods
Paddington Corp. -	exclusive importer of J&B scotch whiskey
Pepsi-Cola Bottling Co. Inc.	
Western Dairy Products -	importer and producer of dairy products

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LORILLARD CORPORATION (formerly Lorillard Co.) now a division of Loew's Theatres, Inc.

Subsidiary	Product/Service
Golden Nuggett Candy Co. -	**LOOK** candy bars, **BIG HUNK** candy bars (distributed primarily west of Mississippi)
*Reed Candy Co. -	**REED** hard candy
*Schenley Industries, Inc. -	**ANCIENT AGE**, **I.W. HARPER**, **SCHENLEY RESERVE**, **DEWAR'S WHITE LABEL** scotch

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RJR NABISCO (formerly R.J. Reynolds Industries Inc.)

Subsidiary	Product/Service
Archer Inc. -	aluminum foil and packaging
Artistic Manufacturing Corp. -	ribbons, bows, gift wrap and foil
*Bear Creek Corp. -	mail-order sales of fruit, gourmet food and garden plants through HARRY & DAVID and JACKSON & PERKIN'S catalogs
Del Monte Corp. -	DEL MONTE fruits, juices, and vegetables, *CANADA DRY ginger ale, club soda and mixers, MORTON'S frozen foods, BRER RABBIT molasses, MY-T-FINE pudding, COLLEGE INN broth, DAVIS baking powder, VERMONT MAID syrup, PATIO Mexican food, ORTEGA foods, CHUN KING Oriental foods
Filler Products, Inc. -	snack foods - KORN KURLS
*Filmco, Inc. -	vinyl packaging films used to wrap meats and produce in grocery stores
Fresher Cooker, Inc. - (renamed Cooker Concepts Inc.)	fast food restaurant chain located in Florida featuring non-fried light menus
*Heublein -	A-1 steak sauce, ALMADEN VINEYARDS GREY POUPON mustard, alcoholic beverages including: SMIRNOFF'S vodka, JOSE CUERVO tequila, INGLENOOK wines, NAPPA VALLEY wineries, DON Q rum, BLACK VELVET CANADIAN whiskey, POPOV vodka, RELSKA vodkas, LANCERS wines, HARVEYS BRISTOL CREAM sherry, HEUBLEIN cocktails, VALBON French table wines
*Kentucky Fried Chicken	
Nabisco Brands, Inc. -	OREO cookies,

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NILLA WAFERS,
HONEY MAID graham crackers,
PREMIUM saltines,
PLANTERS nuts,
ALMOST HOME cookies,
CHIPS AHOY! cookies,
NUTTER BUTTER peanut butter cookies
SHREDDED WHEAT cereal,
many other cookies, crackers, and cereals
HOME HEARTH bread mixes,

Pacific Hawaiian Products Co. - HAWAIIAN PUNCH beverages

Skolniks Bagel and Bakery Restaurants

*Sunkist Soft Drinks, Inc. - SUNKIST beverages

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U.S. TOBACCO CO.

Subsidiary	Product/service
Bon-Vin, Inc. -	distributor of expensive wines
Circus Foods, Inc. -	CIRCUS canned nut products and candy bars
Lummis & Co. -	canned and packaged nuts, peanut butter
Mastercraft Pipes -	imported pipes and specialty smoking articles
National Pencil Co.	
National Tobacco Co. Ltd.	
Ste. Michelle Vintners -	STE. MICHELLE premium brand wines, generic brand wines, grape and berry wines, dessert wines - port and sherry, POMMERELLE wines, GRANADA wines, HADASSIM koshered wines HERZYL koshered wines
Tuckersharpe Pen Co. -	writing instruments and desk sets
W.H. Snyder and Sons, Inc. -	HOUSE OF WINDSOR cigars, MARK IV cigars, BAHAI cigars and other brands

* See attached page for corporate transactions

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CORPORATE TRANSACTIONS

Buckingham Corp. was sold to **BEATRICE FOODS**

Gimbels was sold to **ALLIED STORES CORP.**

Kohl Corp. was sold to **GREAT ATLANTIC & PACIFIC TEA CO., INC.**

Vita Foods was sold to **DEAN FOODS INC.**

Progresso was sold to **OGDEN CORP.**

Liggett Group, Inc. was sold to **LE BOW INDUSTRIES INC.**

Austin-Nichols was sold to **PERNOD RICARD OF PARIS**

Brite Industries, Inc. was sold to **GARSTAN INC.**

National Oats, Inc. was sold to **CURTICE-BURNS INC.**

Reed Candy Co. was sold to **LAURA SECORD CO.**

Schenley Industries, Inc. was sold to **RAPID-AMERICAN CORP.**

Bear Creek Corp. was sold to **SHAKLEE CORP.**

Canada Dry was sold to **CADBURY SCHWEPPES P.L.C.**

Filmco, Inc. was sold to **ENVIRODYNE INDUSTRIES INC.**

Heublin was sold to **GRAND METROPOLITAN P.L.C.**

Kentucky Fried Chicken was sold to **PEPSICO INC.**

Sunkist Soft Drinks, Inc. was sold to **CADBURY SCHWEPPES P.L.C.**

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